

# CAFR

## Comprehensive Annual Financial Report

for the fiscal year ended June 30, 2011



Missouri Transportation  
Finance Corporation

a Component Unit of the State of Missouri

# **Comprehensive Annual Financial Report**

for the fiscal year ended  
**June 30, 2011**

Roberta Broeker, CPA, Executive Director  
and Brenda Morris, CPA, Treasurer

Prepared by the Financial Services Division  
Missouri Department of Transportation

Missouri Transportation Finance Corporation  
P.O. Box 270  
Jefferson City, MO 65102  
573-526-8106



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# Introductory Section

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August 17, 2011

Board of Directors  
Missouri Transportation Finance Corporation  
Jefferson City, Missouri

The Missouri Transportation Finance Corporation (MTFC) is pleased to submit the Comprehensive Annual Financial Report (CAFR) of the MTFC for the fiscal year ended June 30, 2011.

The Transportation Equity Act of the Twenty-first Century (TEA-21) Cooperative Agreement between the Federal Highway Administration, the Federal Transit Administration and the Federal Railroad Administration, agencies of the United States Department of Transportation, the Missouri Highways and Transportation Commission (MHTC) and the MTFC requires the MTFC to have an annual independent financial and compliance audit. In fulfillment of this requirement, the MTFC prepared this CAFR and contracted with the independent auditing firm of Williams-Keepers LLC to audit the financial statements.

Generally accepted accounting principles (GAAP) require management to provide a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The MTFC's MD&A can be found immediately following the report of the independent auditors, beginning on page 19.

Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the MTFC. To the best of our knowledge and belief, this financial report is complete and reliable in all material respects and is reported in a manner designed to present fairly the MTFC's net assets and changes in net assets. All disclosures necessary to enable the reader to gain an understanding of the MTFC's financial activities have been included.

### **Profile of the MTFC**

The MTFC, incorporated in August 1996 as a not-for-profit corporation, derived its authority to form and operate from the TEA-21. The Cooperative Agreement provided the original capitalization for the entity, a mixture of federal and state funds, to administer a program focused on funding Missouri highways and transportation projects by offering financing options such as low interest direct loans to private and public entities. An eight member Board of Directors administers the MTFC and is responsible for the direction of the entity, including approval of all loans.

### **Internal Controls**

The MTFC is responsible for establishing and maintaining internal controls designed to provide reasonable, but not absolute, assurance regarding the safeguarding of assets against loss from unauthorized use or disposition. Those controls also assure the reliability of financial records for preparing financial statements and maintaining the accountability for assets. The concept of reasonable assurance recognizes that the cost of a control should not exceed the benefits likely to be derived from that control. The evaluation of costs and benefits requires estimates and judgments by the MTFC Board. All internal control evaluations occur within this framework. The MTFC believes the corporation's internal controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

### **Economic Outlook**

The current state of transportation funding is uncertain. The federal highway act, Safe Accountable Flexible Efficient Transportation Equity Act – A Legacy for Users (SAFETEA-LU) expired September 30, 2009, and has been extended seven times through reauthorizations. On September 30, 2011 the authority to distribute funds to the states and collect Highway Trust Fund user fees expires. The SAFETEA-LU extensions provided funding levels greater than the Highway Trust Fund could sustain. Numerous General Fund transfers were required to keep the Highway Trust Fund solvent. Several transportation proposals are being debated ranging from a thirty percent reduction to a forty percent increase in funding for the next two to six years. Congress must determine whether to increase transportation revenue or reduce funding to match what the Highway Trust Fund revenue can sustain.

August 17, 2011  
Board of Directors  
Page 2

While some signs of recovery have been noted, the national economy has not returned to pre-recession levels. State revenues designated for transportation (motor fuel taxes, motor vehicle sales and use taxes and motor vehicle driver's licensing fees), however, increased 1.9 percent (\$19.7 million in fiscal year 2011 from fiscal year 2010). Despite the uncertainty of federal transportation funding, the need for transportation projects still exists. Using financing tools such as MTFC loans allows entities a means of accomplishing transportation projects today and avoiding future inflation costs. There were no new financial policies that significantly impacted the financial statements for the fiscal year ended June 30, 2011.

### **Future of MTFC**

The Missouri Department of Transportation's (MoDOT) Statewide Transportation Improvement Program for fiscal years 2012-2016 is half the size of recent years – about \$600 million a year rather than the average of \$1.2 billion. Missourians will see very few new projects during the next few years that expand the system. Interest in MTFC loans may increase as an innovative financing option for transportation partners wanting to proceed with expansion projects in their regions. The MTFC funds available to loan are sufficient to meet the current level of demand. The MTFC's net assets have increased over the last three years primarily as a result of income derived from interest earned on loans and investments. The growth in net assets is expected to stay steady while the loans receivable balance is high and interest rates on investments are low.

### **Initiatives**

MoDOT's Financial Services staff is responsible for marketing MTFC loans as a transportation project funding option. They accomplish this activity by:

- Maintaining information about the MTFC on the Partnership Development Website,
- Educating partners and
- Preparing newsletters to communicate activity to potential customers.

### **Awards**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the MTFC for its comprehensive annual financial report for the fiscal year ended June 30, 2010. This was the third consecutive year the MTFC received this prestigious award. To be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized Comprehensive Annual Financial Report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current Comprehensive Annual Financial Report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

### **Acknowledgements**

The timely preparation of this report was achieved by the dedicated service of MoDOT's Financial Services Division staff who are responsible for MTFC administrative activities. We would like to express appreciation to members of the staff who assisted and contributed to this report.

Sincerely,



Roberta Broeker, CPA  
Executive Director



Brenda Morris, CPA  
Treasurer

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

**Missouri Transportation  
Finance Corporation**

For its Comprehensive Annual

Financial Report

for the Fiscal Year Ended

June 30, 2010

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

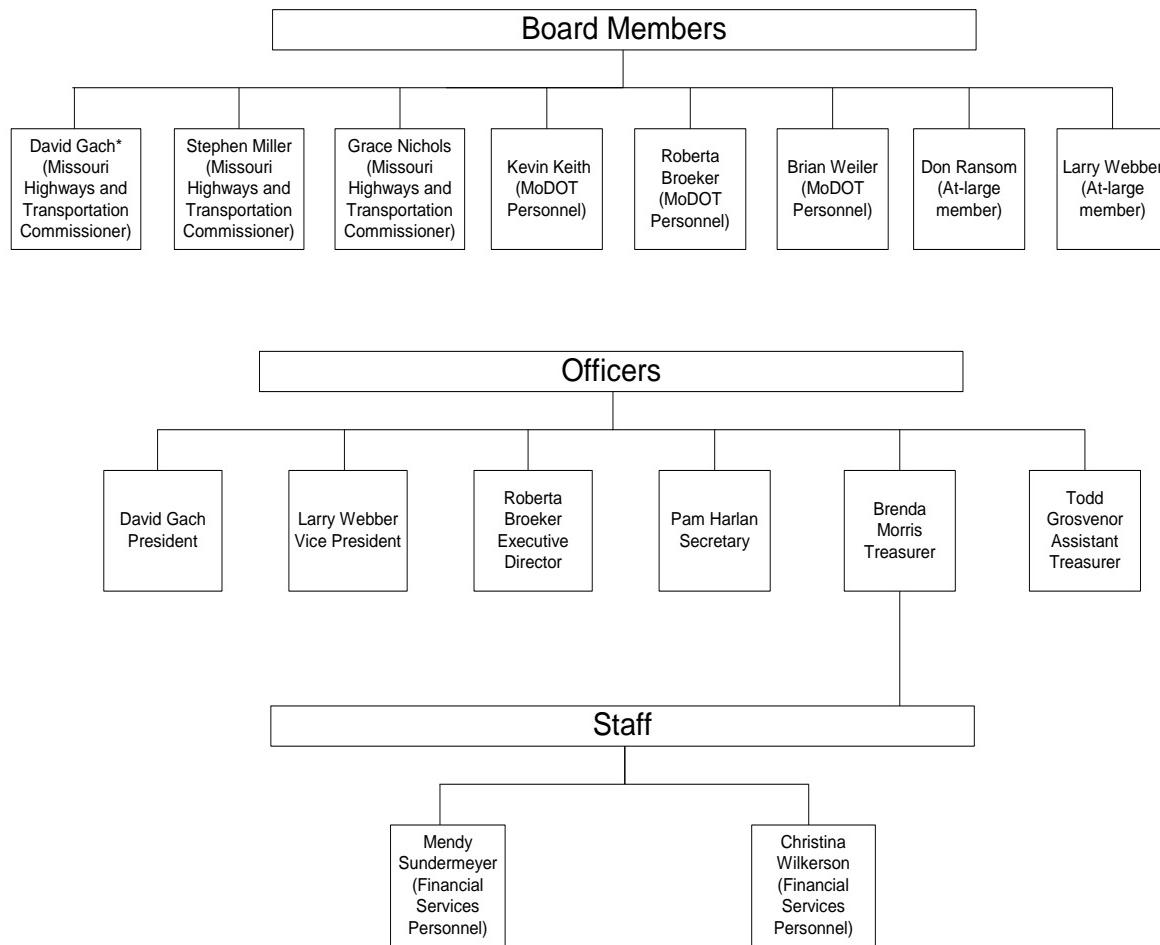


President  
*Jeffrey P. Emen*  
Executive Director

# Organizational Chart

June 30, 2011

## Missouri Transportation Finance Corporation (MTFC) Organizational Chart



\*Effective June 30, 2011, Mr. Gach's term as MHTC Commissioner expired and his replacement was named. With this appointment, former MHTC Commissioner Gach was no longer a board member or officer of the MTFC.

MoDOT – Missouri Department of Transportation  
MHTC – Missouri Highways and Transportation Commission

# Principal Officials

Fiscal Year 2011

| <u>MTFC Title</u>   | <u>Name</u>  |
|---------------------|--|
| President           | David Gach, MHTC Commissioner*                         |
| Vice President      | Larry Webber, MTFC At-large member                     |
| Executive Director  | Roberta Broeker, MoDOT Chief Financial Officer         |
| Secretary           | Pam Harlan, Secretary to the MHTC Commission           |
| Treasurer           | Brenda Morris, MoDOT Financial Services Director       |
| Assistant Treasurer | Todd Grosvenor, MoDOT Financial Resource Administrator |

\*Effective June 30, 2011, Mr. Gach's term as MHTC Commissioner expired and his replacement was named. With this appointment, former MHTC Commissioner Gach was no longer a board member or officer of the MTFC.

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# Financial Section

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CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Missouri Transportation Finance Corporation  
Jefferson City, Missouri

We have audited the accompanying financial statements of the business-type activities of the Missouri Transportation Finance Corporation (the Corporation), a component unit of the State of Missouri, as of and for the years ended June 30, 2011 and 2010, which collectively comprise the Corporation's basic financial statements as listed in the accompanying table of contents. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of the business-type activities of the Corporation as of June 30, 2011 and 2010, and the changes in net assets and cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 17, 2011, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

U.S. generally accepted accounting principles require that the management's discussion and analysis on pages 19 through 22 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with U.S. generally accepted auditing standards, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the Corporation's basic financial statements. The introductory and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The introductory and statistical sections have not been subjected to the auditing procedures applied in the audits of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

*Williams-Kaepers LLC*

August 17, 2011

# **Management's Discussion and Analysis**

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# Management's Discussion and Analysis

The following section of our annual financial report presents our discussion and analysis of the MTFC's financial performance during the year. It is intended to provide an objective and easily readable analysis of the MTFC's financial activities based on currently known facts, decisions and conditions. We encourage readers to consider the information presented here in conjunction with the information presented in the financial statements and notes, which follow this section.

## FINANCIAL HIGHLIGHTS

- During fiscal year 2011, the MTFC approved four loans totaling \$10.8 million. Two of these loans are scheduled for disbursement in fiscal year 2012, one in fiscal year 2013 and the other in fiscal year 2014. The fiscal year 2011 total approved loan amount was less than fiscal year 2010 when six loans totaling \$15.7 million were approved. In fiscal year 2009, eleven loans totaling \$23.7 million were approved.
- Disbursements totaling \$2.6 million for two loans were made in fiscal year 2011. In fiscal year 2010, ten loans totaling \$59.4 million were disbursed and in fiscal year 2009, eleven loans totaling \$18.8 million were disbursed.
- In fiscal year 2011, one entity with an approved loan totaling \$1.9 million determined they did not need the loan. In fiscal year 2011, no entities requested a lesser amount than their originally approved amount. In fiscal years 2010 and 2009, three entities with approved loans totaling \$3.6 million and five entities with approved loans totaling \$13.2 million, respectively, determined they did not need the loans. In fiscal years 2010 and 2009, one entity determined they needed \$1.7 million less and three entities determined they needed \$4.9 million less, respectively, than their originally approved amounts.
- The MTFC's net loans receivable decreased \$11.2 million from fiscal year 2010 to 2011, as loan repayments exceeded loan disbursements. From fiscal year 2009 to 2010, net loans receivable increased \$46.6 million as loan disbursements exceeded loan repayments.
- Operating income increased \$544,000 from fiscal year 2010 to 2011 and \$1.2 million from fiscal year 2009 to 2010 primarily as a result of an increase in interest income on outstanding loans.
- Net nonoperating revenues decreased \$196,000, 57.6 percent, from fiscal year 2010 to 2011 and \$1.6 million, 82.1 percent, from fiscal year 2009 to 2010. The decrease in both fiscal years was primarily due to the reduction in the investment earnings.

## OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the MTFC's basic financial statements, which are comprised of two components: 1) financial statements and 2) notes to the financial statements.

**Financial Statements** report information about the MTFC through accounting methods used by private-sector companies, the economic resources measurement focus and accrual basis of accounting. These statements provide short- and long-term information about the financial status of the MTFC.

The *Statements of Net Assets* include all MTFC assets and liabilities with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the MTFC is improving or deteriorating.

The *Statements of Revenues, Expenses and Changes in Net Assets* account for all revenues and expenses of the MTFC as soon as the event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods.

The *Statements of Cash Flows* provide readers the sources and uses of cash, and the changes in the cash balance during the year.

**Notes to the Financial Statements** provide additional information and discuss particular accounts in more detail. The Notes are essential to a full understanding of the data provided in the financial statements.

## FINANCIAL ANALYSIS

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### MTFC Net Assets

June 30, 2011, 2010 and 2009  
(dollars in thousands)

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|  | <u>2011</u>     | <u>2010</u>     | <u>2009</u>     |
|--|-----------------|-----------------|-----------------|
| <b>Assets</b>                                |                 |                 |                 |
| Cash and investments                         | \$13,588        | \$10,928        | \$10,223        |
| Restricted cash and investments              | 15,437          | 4,028           | 49,435          |
| Interest receivable on loans and investments | 1,326           | 1,453           | 1,004           |
| Loans receivable, net                        | 63,659          | 74,889          | 28,276          |
| <b>Total assets</b>                          | <u>94,010</u>   | <u>91,298</u>   | <u>88,938</u>   |
| <b>Liabilities</b>                           |                 |                 |                 |
| Due to Missouri Department of Transportation | ____2           | ____1           | ____4           |
| <b>Net Assets</b>                            |                 |                 |                 |
| Restricted for lending purposes              | 79,188          | 78,998          | 78,278          |
| Unrestricted net assets                      | 14,820          | 12,299          | 10,656          |
| <b>Total net assets</b>                      | <u>\$94,008</u> | <u>\$91,297</u> | <u>\$88,934</u> |

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### Assets

Restricted cash and investments increased \$11.4 million from fiscal year 2010 to 2011. A decrease of \$45.4 million occurred between fiscal year 2010 and 2009. In fiscal year 2011, net loans receivable decreased \$11.2 million and in fiscal year 2010 net loans receivable increased \$46.6 million. In fiscal year 2011, these fluctuations are a result of loan repayments of \$13.8 million exceeding loan disbursements of \$2.6 million. In fiscal year 2010, loan disbursements of \$59.4 million exceeded loan repayments of \$12.8 million.

### Net Assets

Net assets increased \$2.7 million in fiscal year 2011. This increase resulted from \$2.6 million in loan interest and \$144,000 in investment earnings. In fiscal year 2010, net assets increased \$2.4 million for similar reasons.

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**MTFC Changes in Net Assets**  
**Years ended June 30, 2011, 2010 and 2009**  
**(dollars in thousands)**


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|   | <u>2011</u>            | <u>2010</u>            | <u>2009</u>            |
|---|------------------------|------------------------|------------------------|
| <b>Operating Revenues</b>                     |                        |                        |                        |
| Interest income on loans                      | \$ 2,580               | \$ 2,056               | \$ 844                 |
| Other income                                  | <u>16</u>              | <u>29</u>              | <u>43</u>              |
| <b>Total operating revenues</b>               | <u><u>2,596</u></u>    | <u><u>2,085</u></u>    | <u><u>887</u></u>      |
| <b>Operating Expenses</b>                     |                        |                        |                        |
| Administrative fees                           | 17                     | 49                     | 48                     |
| Other operating expenses                      | <u>12</u>              | <u>13</u>              | <u>13</u>              |
| <b>Total operating expenses</b>               | <u><u>29</u></u>       | <u><u>62</u></u>       | <u><u>61</u></u>       |
| <b>Nonoperating Revenues (Expenses)</b>       |                        |                        |                        |
| Investment earnings                           | 158                    | 375                    | 1,967                  |
| Nonoperating expenses                         | <u>(14)</u>            | <u>(35)</u>            | <u>(64)</u>            |
| <b>Total nonoperating revenues (expenses)</b> | <u><u>144</u></u>      | <u><u>340</u></u>      | <u><u>1,903</u></u>    |
| <b>Change in net assets</b>                   | 2,711                  | 2,363                  | 2,729                  |
| Net assets at beginning of year               | <u>91,297</u>          | <u>88,934</u>          | <u>86,205</u>          |
| <b>Net assets at end of year</b>              | <u><u>\$94,008</u></u> | <u><u>\$91,297</u></u> | <u><u>\$88,934</u></u> |

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## Revenues

In fiscal years 2011 and 2010, the primary source of income was interest earned on loans, while in fiscal year 2009 the primary source was earnings on investments. In fiscal years 2011 and 2010, interest income on loans recognized as operating revenue increased \$524,000 and \$1.3 million, respectively. The average loans receivable balance was \$68.2 million in fiscal year 2011 compared to \$53.0 million in fiscal year 2010 and \$20.2 million in fiscal year 2009. The increase in interest income in fiscal years 2011 and 2010 is the result of the increase in the average loans receivable balance. Nonoperating revenue is recognized on investments that are available for lending purposes. Program fees in fiscal years 2011 and 2010, included in other income, decreased \$13,000 and \$14,000, respectively. This decrease for fiscal year 2011 was a result of the MTFC accepting one less loan application totaling \$3.3 million less in loan requests compared to fiscal year 2010. In fiscal year 2010, the MTFC received three fewer loan applications totaling \$9.6 million less in loan requests than fiscal year 2009.

## Expenses

In fiscal year 2011, operating expenses totaled \$29,000, a decrease of \$33,000 from fiscal year 2010. In fiscal year 2010, operating expenses increased \$1,000 from fiscal year 2009. In fiscal year 2011, administrative fees decreased \$32,000 due to fewer hours charged by MoDOT staff to the MTFC.

## ECONOMIC AND OTHER FACTORS

The MTFC is an option for financing transportation projects. The Corporation expects loan demand to remain fairly constant. The funds available to loan are sufficient to meet the current level of demand. The MTFC will manage cash flows to administer the loan commitments and, to the extent funds are available, any additional loan requests in future fiscal years.



A Component Unit of the State of Missouri

## CONTACTING THE MTFC

This financial report is designed to provide the Missouri Transportation Finance Corporation's interested parties, including citizens, taxpayers, customers, potential investors and creditors, with a general overview of the MTFC's finances and to demonstrate the MTFC's accountability for the money it receives. Questions about this report or requests for additional financial information should be addressed to Missouri Transportation Finance Corporation, P.O. Box 270, Jefferson City, Missouri 65102.

# Financial Statements

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# Statements of Net Assets

June 30, 2011 and 2010

|                                    | <u>2011</u>         | <u>2010</u>         |
|------------------------------------|---------------------|---------------------|
| <b>Assets</b>                      |                     |                     |
| Current assets                     |                     |                     |
| Cash and cash equivalents          | \$ 7,588,279        | \$ 5,948,958        |
| Investments                        | 6,000,063           | 4,979,422           |
| Interest receivable - loans        | 1,233,647           | 1,372,255           |
| Restricted assets:                 |                     |                     |
| Cash and cash equivalents          | 3,302,482           | 1,473,613           |
| Investments                        | 6,009,180           | 408,094             |
| Interest receivable – investments  | 92,250              | 80,626              |
| Loans receivable, net              | <u>8,184,260</u>    | <u>10,635,592</u>   |
| Total restricted assets            | <u>17,588,172</u>   | <u>12,597,925</u>   |
| Total current assets               | <u>32,410,161</u>   | <u>24,898,560</u>   |
| Noncurrent restricted assets       |                     |                     |
| Investments                        | 6,125,840           | 2,146,620           |
| Loans receivable, net              | <u>55,474,250</u>   | <u>64,252,995</u>   |
| Total noncurrent restricted assets | <u>61,600,090</u>   | <u>66,399,615</u>   |
| <b>Total Assets</b>                | <u>94,010,251</u>   | <u>91,298,175</u>   |
| <b>Liabilities</b>                 |                     |                     |
| Accounts payable                   | <u>1,705</u>        | <u>1,112</u>        |
| <b>Net Assets</b>                  |                     |                     |
| Restricted for lending purposes    | 79,188,262          | 78,997,540          |
| Unrestricted net assets            | <u>14,820,284</u>   | <u>12,299,523</u>   |
| <b>Total Net Assets</b>            | <u>\$94,008,546</u> | <u>\$91,297,063</u> |

# Statements of Revenues, Expenses and Changes in Net Assets

Years Ended June 30, 2011 and 2010

|  | <u>2011</u>                | <u>2010</u>                |
|--|----------------------------|----------------------------|
| <b>Operating Revenues</b>              |                            |                            |
| Interest income on loans               | \$ 2,580,320               | \$ 2,055,973               |
| Program fees                           | <u>16,187</u>              | <u>28,825</u>              |
| <b>Total Operating Revenues</b>        | <u><u>2,596,507</u></u>    | <u><u>2,084,798</u></u>    |
| <b>Operating Expenses</b>              |                            |                            |
| Administrative fees                    | 16,870                     | 49,283                     |
| Professional fees                      | 9,800                      | 10,600                     |
| Other                                  | <u>2,601</u>               | <u>2,266</u>               |
| <b>Total Operating Expenses</b>        | <u><u>29,271</u></u>       | <u><u>62,149</u></u>       |
| <b>Operating Income</b>                | <u><u>2,567,236</u></u>    | <u><u>2,022,649</u></u>    |
| <b>Nonoperating Revenue (Expenses)</b> |                            |                            |
| Investment earnings                    | 158,271                    | 375,521                    |
| Investment fees                        | <u>(14,024)</u>            | <u>(34,604)</u>            |
| <b>Net Nonoperating Revenues</b>       | <u><u>144,247</u></u>      | <u><u>340,917</u></u>      |
| <b>Change in net assets</b>            | 2,711,483                  | 2,363,566                  |
| <b>Net Assets, beginning of year</b>   | <u><u>91,297,063</u></u>   | <u><u>88,933,497</u></u>   |
| <b>Net Assets, end of year</b>         | <u><u>\$94,008,546</u></u> | <u><u>\$91,297,063</u></u> |

# Statements of Cash Flows

Years Ended June 30, 2011 and 2010

|   | <u>2011</u>                 | <u>2010</u>                  |
|---|-----------------------------|------------------------------|
| <b>Cash Flows From Operating Activities</b>   |                             |                              |
| Interest received on loans  | \$ 2,718,928                | \$ 1,121,065                 |
| Fees received for services  | 16,187                      | 28,825                       |
| Loan disbursements  | (2,562,500)                 | (59,405,044)                 |
| Principal received  | 13,792,577                  | 12,791,953                   |
| Payments for administrative services  | (16,277)                    | (52,461)                     |
| Other payments  | (12,401)                    | (12,866)                     |
| Net cash provided by (used in) operating activities   | <u>13,936,514</u>           | <u>(45,528,528)</u>          |
| <b>Cash Flows From Investing Activities</b>   |                             |                              |
| Interest received   | 290,866                     | 1,603,329                    |
| Sale of investments   | 36,960,596                  | 93,682,993                   |
| Purchase of investments   | (47,705,762)                | (57,661,328)                 |
| Investment fees   | (14,024)                    | (34,604)                     |
| Net cash provided by (used in) investing activities   | <u>(10,468,324)</u>         | <u>37,590,390</u>            |
| <b>Net increase (decrease) in cash and cash equivalents</b>                                       | <b>3,468,190</b>            | <b>(7,938,138)</b>           |
| <b>Cash and Cash Equivalents, Beginning of Year</b>   | <b><u>7,422,571</u></b>     | <b><u>15,360,709</u></b>     |
| <b>Cash and Cash Equivalents, End of Year</b>   | <b><u>\$ 10,890,761</u></b> | <b><u>\$ 7,422,571</u></b>   |
| <b>Reconciliation of Operating Income to Net Cash Provided by (used in) Operating Activities</b>  |                             |                              |
| Operating income  | \$ 2,567,236                | \$ 2,022,649                 |
| Adjustments to reconcile operating income to net cash provided by (used in) operating activities: |                             |                              |
| Interest receivable - loans   | 138,608                     | (934,908)                    |
| Loans receivable, net   | 11,230,077                  | (46,613,091)                 |
| Accounts payable  | 593                         | (3,178)                      |
| <b>Net Cash Provided by (used in) Operating Activities</b>  | <b><u>\$ 13,936,514</u></b> | <b><u>\$(45,528,528)</u></b> |
| <b>Reconciliation of Cash and Cash Equivalents to the Statements of Net Assets</b>                |                             |                              |
| Cash and cash equivalents   | \$ 7,588,279                | \$ 5,948,958                 |
| Restricted cash and cash equivalents  | 3,302,482                   | 1,473,613                    |
| <b>Total Cash and Cash Equivalents</b>  | <b><u>\$ 10,890,761</u></b> | <b><u>\$ 7,422,571</u></b>   |
| <b>Noncash Items Impacting Recorded Assets</b>  |                             |                              |
| Increase (decrease) in fair value of investments  | \$ <u>(144,219)</u>         | \$ <u>(741,989)</u>          |

# Notes to the Financial Statements

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# Notes to the Financial Statements

## Note 1: Summary of Significant Accounting Policies

The Missouri Transportation Finance Corporation (MTFC) was created by the Missouri Highways and Transportation Commission (the Commission), under Missouri General Not-for-Profit Corporation Law, Chapter 355 of the Revised Statutes of Missouri (RSMo), on August 23, 1996. The entity administers a program, in conformity with federal transportation laws, to provide financing and other assistance to public and private entities for highway and transportation projects in the state of Missouri.

### (A) **Reporting Entity**

The MTFC is a component unit of the state of Missouri. The Commission has authority to remove any board member for cause, and therefore, may impose its will on the MTFC. The accompanying basic financial statements include only those operations related to the MTFC.

### (B) **Basis of Accounting**

The MTFC accounts for its activities as a special-purpose government engaged in business-type activities. The accrual basis of accounting is utilized under which revenues are recognized when earned and expenses are recorded when liabilities are incurred. In applying the accrual concept to federal grant revenues and contributions, the legal and contractual requirements of the individual programs are used for guidance.

In reporting its financial activity, the MTFC applies all applicable Governmental Accounting Standards Board (GASB) pronouncements as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations; Accounting Principles Board Opinions; and Accounting Research Bulletins of the Committee on Accounting Procedure.

### (C) **Cash, Cash Equivalents and Investments**

Cash and cash equivalents include cash and overnight repurchase agreements. Investments are reported at fair value. Restricted cash, cash equivalents and investments are set aside for lending purposes.

### (D) **Loans Receivable**

Program loans are made and collected to fulfill the MTFC's responsibility to provide financing and other assistance to public and private entities for highway and transportation projects in the state of Missouri. Management has determined, based on prior experience and collateral pledged on the loans, that an allowance for uncollectible loans is not necessary. Loans receivable are restricted for lending purposes.

### (E) **Net Assets**

Equity is categorized in the statements of net assets as restricted and unrestricted. Restricted net assets are legally restricted by outside parties or by law through constitutional provisions or enabling legislation. When both restricted and unrestricted resources are available for use, generally it is the MTFC's policy to use restricted resources first for program loans to provide financing and other assistance to public and private entities for highway and transportation projects in the state of Missouri. Unrestricted resources are used for operating expenses as needed.

## **(F) Classification of Operating and Nonoperating Revenue**

The MTFC has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating revenues: Operating revenues include activities that have the characteristics of exchange transactions, including interest income on program loans made to entities as provided by federal transportation laws and program fees.

Nonoperating revenues: Nonoperating revenues include activities that have the characteristics of nonexchange transactions, including federal, state and local grants and contracts. Investment earnings are also classified as nonoperating revenue.

## **(G) Use of Estimates**

The preparation of basic financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

## **(H) Income Taxes**

The MTFC submitted a request for ruling to the Internal Revenue Service. In response to that request, the IRS ruled the income of the MTFC is excludable from gross income for federal income tax purposes under Section 115 of the Code. The MTFC is required to file an annual income tax return on Form 1120.

## **Note 2: Cash and Investments**

### **(A) Deposits**

The carrying amounts of deposits and repurchase agreements of the MTFC at June 30, 2011 and 2010 were \$10,890,761 and \$7,422,571, respectively. The bank balances were covered by federal depository insurance and by collateral held by a third-party bank under a joint custody agreement.

### **(B) Investments**

The MTFC's investment policy is approved by the Board. This policy supports the MTFC's conservative and prudent approach to investment management. The policy also addresses authorized financial dealers and institutions, internal controls, suitable and authorized investments, collateralization, diversification of the portfolio, maximum maturities, performance standards and reporting requirements.

The policy allows funds to be invested in time deposits, linked deposits, certificates of deposit, commercial paper, bankers' acceptances, repurchase and reverse repurchase agreements and United States Treasury and federal agency securities. The MTFC's investments are reported at fair value. At June 30, 2011 and 2010, the MTFC had \$18,135,083 and \$7,534,136, respectively, of unregistered government sponsored securities for which a financial institution's trust department holds the securities in the MTFC's name.

Investment earnings consisted of the following for the years ended June 30:

|   | <u>2011</u>       | <u>2010</u>       |
|---|-------------------|-------------------|
| Interest income on deposits                               | \$ 20,527         | \$ 23,314         |
| Interest income on investments                            | 281,963           | 1,094,196         |
| Net appreciation (reduction) in fair value of investments | (144,219)         | (741,989)         |
| Total investment earnings                                 | <u>\$ 158,271</u> | <u>\$ 375,521</u> |

### **(C) Interest Rate Risk**

Interest rate risk is the risk that the market value of securities in the portfolio will fall due to changes in general interest rates. The MTFC policy states interest rate risk will be managed by the following objectives:

Safety: The investment portfolio is developed to avoid the need to sell securities on the open market prior to maturity, with securities scheduled to mature to meet cash requirements for ongoing operations.

Liquidity: The investment portfolio shall remain sufficiently liquid to meet all operating requirements that may be reasonably anticipated. This is accomplished by structuring the portfolio so the securities mature concurrent with cash needs to meet anticipated demands (static liquidity).

Yield: The investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the investment risk constraints and liquidity needs.

### **(D) Credit Risk**

The MTFC minimizes credit risk by limiting investments to the safest types of securities as defined in Note 2: Cash and Investments, Section (B) Investments.

### **(E) Concentration of Credit Risk**

The MTFC diversifies its investments to minimize the risk of loss resulting from over-concentration of assets in a specific maturity, issuer or class of securities. The asset allocation is periodically reviewed by management.

At June 30, 2011, the MTFC's investments had the following average maturities:

| <u>Investment Type</u>        | <u>Fair Value</u> | <u>Less than<br/>1 year</u> | <u>1-3 years</u> | <u>4-5 years</u> |
|-------------------------------|-------------------|-----------------------------|------------------|------------------|
| Repurchase agreements         | \$10,890,718      | \$10,890,718                | \$ ---           | \$ ---           |
| Government agency obligations | 18,135,083        | 12,009,243                  | 4,121,780        | 2,004,060        |

At June 30, 2010, the MTFC's investments had the following average maturities:

| <u>Investment Type</u>        | <u>Fair Value</u> | <u>Less than<br/>1 year</u> | <u>1-3 years</u> | <u>4-5 years</u> |
|-------------------------------|-------------------|-----------------------------|------------------|------------------|
| Repurchase agreements         | \$ 7,422,514      | \$ 7,422,514                | \$ ---           | \$ ---           |
| Government agency obligations | 7,534,136         | 5,387,516                   | 2,146,620        | ---              |

At June 30, 2011 and 2010, the MTFC's investments were rated as shown below. This disclosure does not include repurchase agreements.

| <u>Investment Type</u>          | <u>Moody's</u> | <u>Fair Value</u> |              |
|---------------------------------|----------------|-------------------|--------------|
|                                 |                | <u>2011</u>       | <u>2010</u>  |
| Governmental agency obligations | Aaa            | \$18,135,083      | \$ 7,534,136 |

## (F) Custodial Credit Risk

Custodial credit risk is the risk that, in the event of the failure of a depository financial institution, the MTFC will not be able to recover collateralized securities in the possession of an outside party. The MTFC's policy is to collateralize demand deposits and repurchase agreements with securities held by the financial institution's agent in the MTFC's name. The MTFC policy also states security transactions are settled "delivery versus payment." This means payment is made simultaneously with the receipt of the security. These securities are delivered to the MTFC's safekeeping bank.

## Note 3: Loans Receivable

Loans are entered into to provide financing for highway and transportation projects. Future revenues secure city or county loans. Public entity loans are secured by irrevocable letters of credit or designated funds. The receivable balance as of June 30, 2011 and 2010 consists of the following:

(amounts in thousands)

| <b>Customer and Project Description</b>   | <b>Loan Date</b> | <b>Maturity Date</b> | <b>Interest Rate</b> | <b>2011</b> | <b>2010</b> |
|---|------------------|----------------------|----------------------|-------------|-------------|
| <b>Principal and Interest Paid Monthly</b>  |                  |                      |                      |             |             |
| <b>City of Lexington</b><br>Rehabilitate South 24 <sup>th</sup> Street between Highways 24 and 224 in the city.   | 11/23/05         | 11/30/12             | 3.760%               | \$ 22       | \$ 38       |
| <b>City of Lexington</b><br>Rehabilitate South and Franklin Streets in the city.  | 08/01/06         | 07/31/13             | 3.800                | 19          | 28          |
| <b>Principal and Interest Paid Semi-annually</b>  |                  |                      |                      |             |             |
| <b>City of Grandview*</b><br>Finance the city's portion of constructing an outer road bridge as part of a new single point urban interchange at Route 71 and Route 150.                               | 09/02/08         | 09/01/13             | 3.290                | ---         | 278         |
| <b>City of Pacific</b><br>Accelerate the Missouri Highways and Transportation Commission's (MHTC) portion and finance the city's portion of a cost share project to relocate the I-44 eastbound ramp. | 03/23/09         | 09/30/15             | 4.180                | 854         | 1,150       |

\*The loan was paid in full March 2011

(amounts in thousands)

| <b>Customer and Project Description</b>   | <b>Loan Date</b> | <b>Maturity Date</b> | <b>Interest Rate</b> | <b>2011</b> | <b>2010</b> |
|---|------------------|----------------------|----------------------|-------------|-------------|
| <b>Principal and Interest Paid Annually</b>   |                  |                      |                      |             |             |
| <b>County of Madison</b><br>Finance the county's portion of a cost share project to relocate Route 72 bypassing Fredericktown and Junction City and to refinance debt of related improvements.  | 09/28/07         | 03/01/19             | 4.200%               | \$ 3,085    | \$ 3,942    |
| <b>City of St. Louis</b><br>Construct Gateway Transportation Center to consolidate urban buses, intercity buses, light rail passenger, commercial space and parking.  | 10/26/07         | 01/31/18             | 4.200                | 3,370       | 3,778       |
| <b>City of Kansas City</b><br>Construct a single point urban interchange in conjunction with the kclICON project.   | 12/21/07         | 11/19/17             | 4.200                | 6,878       | 5,468       |
| <b>City of Warrenton</b><br>Accelerate the MHTC's portion and finance the city's portion of a cost share project to add a left turn lane to southbound Highway 47 and install traffic signals at the intersection of Highway 47 and Warrior Avenue. | 02/28/08         | 02/28/11             | 3.910                | ---         | 363         |
| <b>City of Belton*</b><br>Finance the city's portion of a cost share project to improve existing interchange at Route 71 and Route Y and relocate the east outer road in Cass County.   | 12/03/08         | 12/01/18             | 4.860                | ---         | 2,459       |
| <b>City of Poplar Bluff</b><br>Construct Shelby Road intersection at Westwood Boulevard and Business Route 67.  | 03/02/09         | 03/01/21             | 4.860                | 5,212       | 4,650       |
| <b>County of St. Louis</b><br>Finance the county's portion of a cost share project to rebuild interchange at I-270 and Dorsett Road.  | 03/02/09         | 03/01/13             | 3.530                | 1,637       | 2,916       |
| <b>Kansas City Power and Light Company</b><br>Accelerate the MHTC's portion and finance the company's portion of a cost share project to improve the approach and replacement of Route 45 bridge over Burlington Northern Santa Fe Railway.         | 05/29/09         | 09/01/18             | 5.150                | 3,265       | 5,713       |
| <b>St. Francois County Special Road District #2</b><br>Replace the Commerce Street bridge.  | 06/12/09         | 03/01/17             | 4.030                | 283         | 324         |
| <b>City of Rogersville</b><br>Accelerate the MHTC's portion and finance the city's portion of a cost share project to improve traffic flow and access management at the intersection of Route 60 and Route VV/B.                                    | 07/31/09         | 08/01/19             | 4.470                | 696         | 726         |
| <b>U.S. Highway 36 – Interstate 72 Corridor – Transportation Development District</b><br>Construct two additional lanes of approximately 52 miles on Route 36.  | 12/31/09         | 12/31/19             | 3.990                | 26,939      | 30,080      |

\*The loan was paid in full April 2011

(amounts in thousands)

| <u>Customer and Project Description</u>  | <u>Loan Date</u> | <u>Maturity Date</u> | <u>Interest Rate</u> | <u>2011</u>     | <u>2010</u>     |
|--|------------------|----------------------|----------------------|-----------------|-----------------|
| <b>Interest Only Paid Annually</b>   |                  |                      |                      |                 |                 |
| <b>American Energy Producers, Inc.</b><br>Accelerate the MHTC's portion of a cost share project to construct right and left turn lanes on Highway 65.                                | 07/31/08         | 08/02/10             | 4.200%               | \$ ---          | \$ 184          |
| <b>County of St. Louis</b><br>Accelerate the MHTC's portion of a cost share project to provide the east access to and from I-64 at Spirit of St. Louis Boulevard.                    | 03/24/09         | 08/02/10             | 3.910                | ---             | 1,393           |
| <b>City of Waynesville</b><br>Accelerate the MHTC's portion of a cost share project to relocate the GW Lane Outer Road that runs parallel to I-44.                                   | 09/11/09         | 08/01/11             | 1.020                | 1,017           | 1,017           |
| <b>City of Trenton</b><br>Accelerate the MHTC's portion of a cost share project to construct turn lanes and upgrade Route 65.  | 10/30/09         | 08/01/12             | 1.180                | 382             | 382             |
| <b>County of St. Charles</b><br>Accelerate the MHTC's portion of a cost share project to construct Phase II of Route 364 (Page Avenue) from Central School Road to Mid Rivers Drive. | 06/01/10         | 08/01/13             | 1.330                | <u>10,000</u>   | <u>10,000</u>   |
| <b>Total</b>   |                  |                      |                      | <u>\$63,659</u> | <u>\$74,889</u> |

**Annual loans receivable to maturity are indicated in the following schedule.**  
(amounts in thousands)

| <u>Year</u>     | <u>Principal</u> |
|-----------------|------------------|
| 2012            | \$ 8,184         |
| 2013            | 11,631           |
| 2014            | 11,197           |
| 2015            | 6,246            |
| 2016            | 6,488            |
| 2017-2021       | <u>19,913</u>    |
| Total principal | <u>\$63,659</u>  |

**Loans receivable are included in the accompanying statements of net assets, as follows:**  
(amounts in thousands)

|                             | <u>2011</u>     | <u>2010</u>     |
|-----------------------------|-----------------|-----------------|
| Current loans receivable    | \$ 8,184        | \$10,636        |
| Noncurrent loans receivable | <u>55,475</u>   | <u>64,253</u>   |
| Total loans receivable      | <u>\$63,659</u> | <u>\$74,889</u> |

#### Note 4: Accounts Payable

Accounts payable represent reimbursements payable for personnel and administrative expenses to the Missouri Department of Transportation (MoDOT).

#### Note 5: Restricted Net Assets

The MTFC received money from federal grants, which is restricted for lending purposes only. The grants required a state transportation funding match, which, with interest earned on investments, is also restricted.

(amounts in thousands)

|  | <u>2011</u>      | <u>2010</u>      |
|--|------------------|------------------|
| Current restricted assets                              | \$ 17,588        | \$ 12,598        |
| Noncurrent restricted assets                           | <u>61,600</u>    | <u>66,400</u>    |
| Total restricted assets available for lending purposes | <u>\$ 79,188</u> | <u>\$ 78,998</u> |
|  |                  |                  |
| Restricted assets committed for executed loans         | \$ 16,182        | \$ 15,297        |
| Restricted assets uncommitted                          | <u>63,006</u>    | <u>63,701</u>    |
| Total net assets restricted for lending purposes       | <u>\$ 79,188</u> | <u>\$ 78,998</u> |

#### Note 6: Risk Management

The MTFC is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; and errors and omissions for which the MTFC carries commercial insurance. Liabilities are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. No liabilities were reported at June 30, 2011 or 2010. The MTFC has had no settlements in the last three years.

## Note 7: Loan Commitments and Loans Approved

At June 30, 2011, the MTFC had loan commitments totaling \$16.2 million that were approved and executed but not disbursed. Two of the loan commitments have had partial disbursements with the following remaining payouts:

(amounts in thousands)

| <b>Customer and Project Description</b>   | <b>Approved Date</b> | <b>Executed Date</b> | <b>Projected Disbursement Date</b> | <b>Interest Rate</b> | <b>Amount</b>                  |
|---|----------------------|----------------------|------------------------------------|----------------------|--------------------------------|
| <b>Principal and Interest Paid Annually</b>   |                      |                      |                                    |                      |                                |
| <b>U.S. Highway 36 – Interstate 72 Corridor – Transportation Development District*</b><br>Construct two additional lanes of approximately 52 miles on Route 36. | 09/28/06             | 04/04/08             | 07/29/11                           | 3.990%               | \$ 982                         |
| <b>City of Kansas City*</b><br>Construct a single point urban interchange in conjunction with the kcICON project.   |                      |                      |                                    |                      |                                |
| <b>Bi-State Development Agency</b><br>Provide funding for Bi-State's Debt Service Reserve Fund as a secondary security to bondholders.                          | 06/21/07             | 12/19/07             | 11/19/11                           | 4.200                | 2,000                          |
|   | 05/02/11             | 06/09/11             | 10/01/11                           | 1.830                | 5,000                          |
| <b>Principal and Interest Paid Semi-annually</b>  |                      |                      |                                    |                      |                                |
| <b>City of Columbia</b><br>Finance the local portion of a cost share project to construct improvements on Route 740, also known as Stadium Boulevard.           | 02/06/07             | 10/14/09             | 06/01/12<br>06/01/13               | 3.920                | 6,300<br><u>1,900</u><br>8,200 |
| <b>Total loan commitments</b>   |                      |                      |                                    |                      | <b><u>\$ 16,182</u></b>        |

\*These loans had partial disbursements with the remaining payouts listed.

On December 15, 2003, the MTFC approved a line-of-credit for the Missouri Highways and Transportation Commission. The maximum amount available on the line-of-credit is the total uncommitted balance of the MTFC accounts. The primary purpose of the line-of-credit is to finance projects eligible in conformity with federal transportation laws in the event of federal reimbursement delays for State Road Fund Projects. The Commission will make a lump-sum repayment of principal and interest three months after the loan is advanced. At June 30, 2011 and 2010, no advances had been made to the Missouri Highways and Transportation Commission on the line-of-credit.

At June 30, 2011, loan agreements of approximately \$6.6 million have been approved but have not been executed; therefore, the funds have not been disbursed. The details of the loan agreements, including timing of disbursements, have not been finalized with the loan recipients. These consist of the following:

(amounts in thousands)

| <u>Customer and Project Description</u>  | <u>Approved Date</u> | <u>Projected Disbursement Date</u> | <u>Interest Rate</u> | <u>Loan Length</u> | <u>Amount</u>  |
|--|----------------------|------------------------------------|----------------------|--------------------|----------------|
| <b>Christian County</b><br>Finance the county's portion of a cost share project to construct a diverging diamond interchange at Route 65 and Route CC.   | 05/02/11             | 08/01/11                           | 3.640%               | 10 years           | \$1,657        |
| <b>City of St. Clair</b><br>Relocate the I-44 North Outer Road at Route 47.  | 05/02/11             | 10/01/11                           | 2.930                | 10 years           | 1,651          |
| <b>County of St. Charles</b><br>Accelerate the MHTC's portion of a cost share project to construct a diverging diamond interchange at Mid Rivers Mall Drive and an additional westbound lane on I-70 between Mid Rivers Mall Drive and Route 79. | 01/28/11             | 07/01/12                           | 0.690                | 2 years            | 3,335          |
| <b>Total loans approved</b>  |                      |                                    |                      |                    | <b>\$6,643</b> |

# Statistical Section

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## Statistical Section

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*Note:*

The objective of this statistical section is to provide users with a historical perspective by presenting information for multiple years. Over time, data for the most recent ten years will be presented. However, in some cases schedules originate with the year the MTFC began tracking the information or it became administratively feasible to report retroactively.

# Financial Trends

## Changes in Net Assets

Years Ended June 30  
(amounts in thousands)

|   | <u>2011</u>    | <u>2010</u>    | <u>2009</u>    | <u>2008</u>    |
|---|----------------|----------------|----------------|----------------|
| <b>Operating Revenues</b>               |                |                |                |                |
| Interest income on loans                | \$2,580        | \$2,056        | \$ 844         | \$1,064        |
| Program fees                            | <u>16</u>      | <u>29</u>      | <u>43</u>      | <u>6</u>       |
| <b>Total Operating Revenues</b>         | <u>2,596</u>   | <u>2,085</u>   | <u>887</u>     | <u>1,070</u>   |
| <b>Operating Expenses</b>               |                |                |                |                |
| Administrative fees                     | 17             | 49             | 48             | 33             |
| Professional fees                       | 10             | 11             | 10             | 9              |
| Travel and training                     | ---            | ---            | ---            | 1              |
| Other                                   | <u>2</u>       | <u>2</u>       | <u>3</u>       | <u>5</u>       |
| <b>Total Operating Expenses</b>         | <u>29</u>      | <u>62</u>      | <u>61</u>      | <u>48</u>      |
| <b>Operating Income</b>                 | 2,567          | 2,023          | 826            | 1,022          |
| <b>Nonoperating Revenues (Expenses)</b> |                |                |                |                |
| Investment earnings                     | 158            | 375            | 1,967          | 2,459          |
| Investment fees                         | <u>(14)</u>    | <u>(35)</u>    | <u>(64)</u>    | <u>(57)</u>    |
| <b>Net Nonoperating Revenues</b>        | <u>144</u>     | <u>340</u>     | <u>1,903</u>   | <u>2,402</u>   |
| <b>Change in Net Assets</b>             | <u>\$2,711</u> | <u>\$2,363</u> | <u>\$2,729</u> | <u>\$3,424</u> |

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| <u>2007</u>                 | <u>2006</u>                 | <u>2005</u>                | <u>2004</u>                | <u>2003</u>                | <u>2002</u>                |
|-----------------------------|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| \$ 913<br>5<br>—<br>918     | \$1,154<br>3<br>—<br>1,157  | \$1,262<br>3<br>—<br>1,265 | \$1,019<br>1<br>—<br>1,020 | \$ 967<br>—<br>—<br>967    | \$1,231<br>2<br>—<br>1,233 |
| 45<br>8<br>4<br>—<br>61     | 36<br>8<br>2<br>—<br>47     | 50<br>8<br>---<br>—<br>67  | 59<br>10<br>---<br>—<br>70 | 33<br>10<br>---<br>—<br>44 | 31<br>15<br>---<br>—<br>47 |
| 857                         | 1,110                       | 1,198                      | 950                        | 923                        | 1,186                      |
| 2,996<br>(55)<br>—<br>2,941 | 1,692<br>(28)<br>—<br>1,664 | 733<br>---<br>—<br>733     | 545<br>---<br>—<br>545     | 672<br>---<br>—<br>672     | 981<br>---<br>—<br>981     |
| <u>\$3,798</u>              | <u>\$2,774</u>              | <u>\$1,931</u>             | <u>\$1,495</u>             | <u>\$1,595</u>             | <u>\$2,167</u>             |

# Financial Trends

## Net Assets

Years Ended June 30  
(amounts in thousands)

| <u>Fiscal Year</u> | <u>Restricted</u> | <u>Unrestricted</u> | <u>Total</u> |
|--------------------|-------------------|---------------------|--------------|
| 2011               | \$ 79,188         | \$ 14,820           | \$ 94,008    |
| 2010               | 78,998            | 12,299              | 91,297       |
| 2009               | 78,278            | 10,656              | 88,934       |
| 2008               | 76,311            | 9,894               | 86,205       |
| 2007               | 73,852            | 8,929               | 82,781       |
| 2006               | 70,856            | 8,127               | 78,983       |
| 2005               | 69,164            | 7,045               | 76,209       |
| 2004               | 68,425            | 5,853               | 74,278       |
| 2003               | 67,883            | 4,900               | 72,783       |
| 2002               | 67,184            | 4,004               | 71,188       |

# Revenue Capacity

## Average Fair Value of Investments and Average Yields on Investments Held on Behalf of the MTFC

Years Ended June 30  
(amounts in thousands)

| <u>Fiscal Year</u> | <u>Average Monthly Fair Value of Investments</u> | <u>Average Monthly Yield on Investments</u> |
|--------------------|--|---|
| 2011               | \$ 13,604  | 2.30%                                       |
| 2010               | 28,196   | 2.86  |
| 2009               | 56,901   | 3.35  |
| 2008               | 52,144   | 4.54  |
| 2007               | 51,010   | 5.17  |
| 2006*              | 38,942   | 4.08  |

\*Includes only October through June

Source: Financial Institution

# Revenue Capacity

## Net Loans Receivable by Fiscal Year

Years Ended June 30  
(amounts in thousands)

| <u>Fiscal Year</u> | <u>Net<br/>Loans Receivable</u> | <u>Weighted Average<br/>Interest Rate</u> |
|--------------------|---------------------------------|---|
| 2011               | \$ 63,659                       | 3.68%                                     |
| 2010               | 74,889                          | 3.77                                      |
| 2009               | 28,276                          | 4.25                                      |
| 2008               | 17,835                          | 2.88                                      |
| 2007               | 24,513                          | 3.76                                      |
| 2006               | 29,785                          | 3.60                                      |
| 2005               | 34,958                          | 3.52                                      |
| 2004               | 33,654                          | 3.61                                      |
| 2003               | 32,616                          | 3.51                                      |
| 2002               | 30,281                          | 3.30                                      |

Source: Weighted average interest rate calculated by Missouri Department of Transportation, Financial Services staff.

# Demographic and Economic Information Population, Personal Income and Unemployment Rate – State of Missouri

Years Ended December 31

(amounts in thousands)

| <u>Year</u> | <u>Population</u> | <u>Personal Income</u> | <u>Per Capita Personal Income</u> | <u>Unemployment Rate</u> |
|-------------|-------------------|------------------------|-----------------------------------|--------------------------|
| 2010        | 6,012             | \$217,486,000          | \$36                              | 9.2%                     |
| 2009        | 5,988             | 213,238,000            | 36                                | 9.2                      |
| 2008        | 5,912             | 205,288,000            | 35                                | 6.0                      |
| 2007        | 5,878             | 198,757,000            | 34                                | 5.1                      |
| 2006        | 5,838             | 188,399,000            | 32                                | 5.2                      |
| 2005        | 5,788             | 178,036,000            | 31                                | 6.3                      |
| 2004        | 5,745             | 170,392,000            | 30                                | 5.9                      |
| 2003        | 5,706             | 164,163,000            | 29                                | 5.9                      |
| 2002        | 5,676             | 160,014,000            | 28                                | 5.7                      |
| 2001        | 5,642             | 155,843,000            | 28                                | 4.8                      |

Sources:

Population: United States Department of Commerce, Census Bureau

Personal Income, Per Capita Personal Income and Unemployment Rate: United States Department of Commerce, Bureau of Economic Analysis

# Demographic and Economic Information Employment Sectors – State of Missouri

Years Ended December 31

(amounts in thousands)

|  | 2010                |             |                    | 2001                |             |                    |
|--|---------------------|-------------|--------------------|---------------------|-------------|--------------------|
|  | <u>Employees</u>    | <u>Rank</u> | <u>Percentage</u>  | <u>Employees</u>    | <u>Rank</u> | <u>Percentage</u>  |
| Trade, transportation and utilities        | 518                 | 1           | 19%                | 554                 | 1           | 20%                |
| Government                                 | 469                 | 2           | 18                 | 443                 | 2           | 16                 |
| Education and health services              | 411                 | 3           | 15                 | 348                 | 3           | 13                 |
| Professional and business services         | 309                 | 4           | 12                 | 309                 | 5           | 11                 |
| Leisure and hospitality                    | 267                 | 5           | 10                 | 248                 | 6           | 9                  |
| Manufacturing                              | 249                 | 6           | 9                  | 334                 | 4           | 12                 |
| Financial activities                       | 157                 | 7           | 6                  | 160                 | 7           | 6                  |
| Other services                             | 120                 | 8           | 5                  | 118                 | 9           | 5                  |
| Construction, natural resources and mining | 102                 | 9           | 4                  | 143                 | 8           | 5                  |
| Information                                | <u>61</u>           | 10          | <u>2</u>           | <u>72</u>           | 10          | <u>3</u>           |
| <b>Total</b>                               | <b><u>2,663</u></b> |             | <b><u>100%</u></b> | <b><u>2,729</u></b> |             | <b><u>100%</u></b> |

Source: United States Department of Labor, Bureau of Labor Statistics

# Operating Information

## Approved Loans by Fiscal Year

Years Ended June 30  
(dollar amounts in thousands)

| <u>Fiscal Year</u> | <u>Number of<br/>Loans Approved</u> | <u>Total Approved<br/>Loan Amount</u> |
|--------------------|-------------------------------------|---------------------------------------|
| 2011               | 4                                   | \$10,791                              |
| 2010               | 6                                   | 15,658                                |
| 2009               | 11                                  | 23,724                                |
| 2008               | 3                                   | 10,284                                |
| 2007               | 14                                  | 95,781                                |
| 2006               | 2                                   | 8,060                                 |
| 2005               | 2                                   | 897                                   |
| 2004               | 1                                   | 500                                   |
| 2003               | 2                                   | 25,673                                |
| 2002               | 1                                   | 4,000                                 |

Source: Missouri Department of Transportation, Financial Services database

Not all loans approved by the MTFC board are executed or disbursed.

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# Other Information

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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON  
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH  
*GOVERNMENT AUDITING STANDARDS***

Board of Directors  
Missouri Transportation Finance Corporation  
Jefferson City, Missouri

We have audited the financial statements of the business-type activities of the Missouri Transportation Finance Corporation (the Corporation), a component unit of the State of Missouri, as of and for the year ended June 30, 2011, and have issued our report thereon dated August 17, 2011. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

***Internal Control Over Financial Reporting***

In planning and performing our audit, we considered the Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an opinion on compliance with those provisions was not an objective of our audit and,

accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

*Williams-Keeper LLC*

August 17, 2011